









"Reviewing S3 in Tuscany: experiences from regional integrated projects"

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Tuscany in brief: main features

Population: 3.742.437 inhab.

Area: 23.000 km²

GDP per capita: € 29.466

GDP composition: **73.4%** Services; per sector (2015) **24.3%** Industry;

2.3% Agriculture (including Fishery and Forestry)

Registered companies: approximately 351.000 (ISTAT-2015)

Around 95% of companies have less than 10 employees (ISTAT- 2015)

Manufacturina: over 32% of regional workforce (ISTAT-2015)

Employment rate 69,9%

Mountain area represents 25% of the territory

Hilly landscape is predominant, representing more than 66%

Flatland accounts for about 8%

Forests cover about **51% of the landscape** and are **well distributed** in the Region Total agricultural surface is about **8.000 Square Km.**

Population with higher education: 10%

R&D expenditure as a % of GDP: 1,36% (40% from private sector)

University size: 150.000 students















Tuscany RIS3

- 1) Investing on excellences;
- 2) Mitigating inbalances.



Smart Factory

Chem&Nanotech





Direct Support (ERDF - EARDF)

108M€
305M€
445M€

858M€ Total







Indirect support

Digital Agenda ESF ROP Regional Development Programme









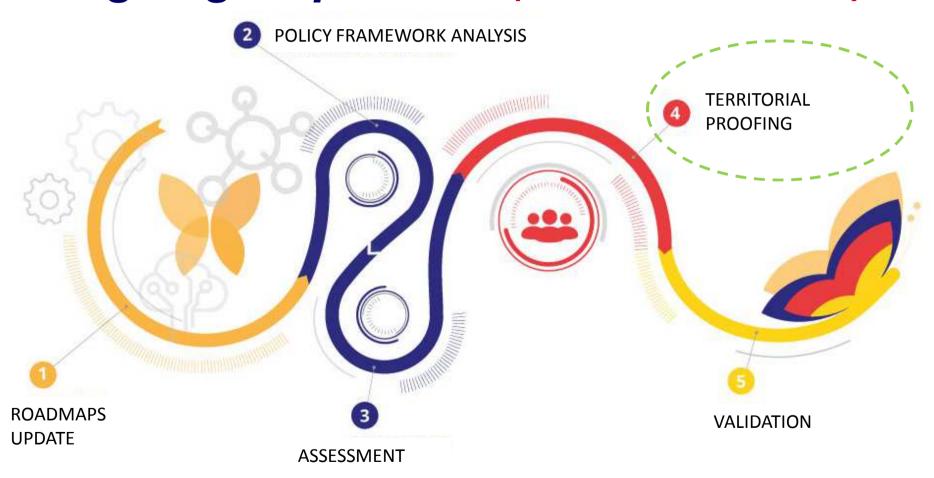








On-going steps: MTR (Mid-Term Review)













Territorial proofing

What is it all about?

A synthesis of "Territorial Impact Assessment" (TIA) and "Rural Proofing" (RP) together with roadmaps technical validation, provides a place-evidence contribution on the relevance of strategic roadmaps and their expected impacts at territorial level.

Analyse the potential application of innovation roadmaps to territories:

- correlation of the innovation roadmaps to territorial value chains;
- analysis of "territorial stocks" enabling roadmaps effectiveness;
- feedback from \$3 local development mirror group (LAGs, FLAGs, EIP-OGs...).



The aim is to **combine excellence** with **relevance**; supporting **excellences** while reducing **disparities** and fostering equal development **opportunities**: "**from rivalry to synergy**"!











"Territorial VCs" and "Territorial Stocks" (1/2)

Roadmap

Subsets containing relevant groups of producers

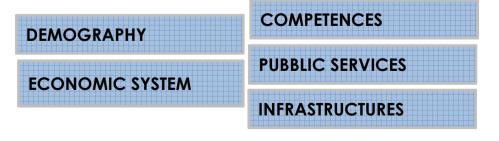
Subsets containing relevant groups of users

Indirect/supply chain links with other direct subsets

Poor Weak or absent link

Main information from:

- **Distribution** and **perfomance** indicators;
- I/O models;
- Labour Market Areas dynamics.





Good Territorial Stocks

Poor Territorial Stocks











"Territorial VCs" and "Territorial Stocks" (2/2)

Territorial Stocks





Roadmap proximity

	GOOD	POOR
DIRECT	«Easy winners»	«Obstacle course runners»
INDIRECT	Likely adopters	«Ball and chain» adopters
POOR	Tapped potential?	

To be discussed with **\$3 local development mirror group** (LAGs, FLAGs, EIP-OGs...)







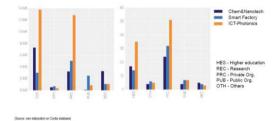




Behavioural insights from R&D

projects....

Strategy implementation: main priorities in UE (H2020)



RIS3 implementation: semantic analysis



Regional calls for proposals

Regional proposals on H2020 calls

Benchmarking specialisation indexes

Semantic Analysis

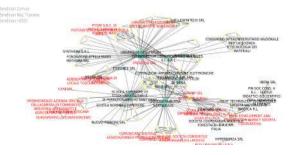
Social Network Analysis

RIS3 implementation: main priorities



Benchmarking specialisation indices





















SMART SPECIALISATION PLATFORM



S3 High Tech Farming Platform - Territorial agricultural development on innovation and digitalization: the Tuscany approach.



Marco Vieri ... on behalf of

Fausta Fabbri – Tuscany Region - innovation, training and consultancy in agriculture











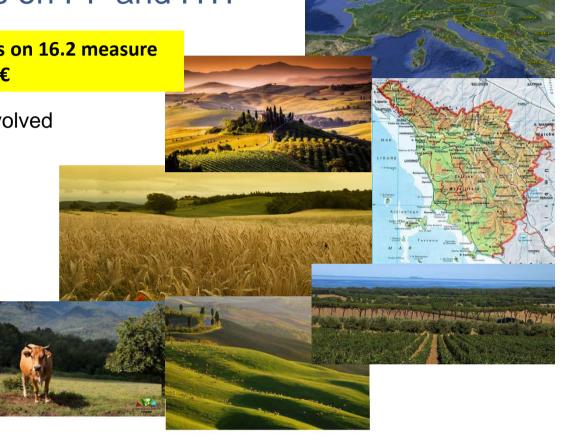
Tuscany Region's Projects on PF and HTF

active PROJECTS - > 40 founded projects on 16.2 measure with more that 13 MIO €

All Territory Communities of Products involved

- arable crops
- horticulture
- nursery
- viticulture oenology
- oil olive
- beekeeping

use cases - success cases



OENOSMART. Ortorutta T Bio QUASAR EMFF APPCOT EMFF IRRIGO EMFF

VELTHA 2017 PIF EARDF ENFF 2017 PIF EARDF EWEF











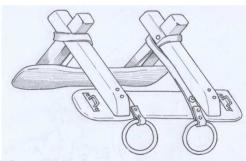




AND NOW AWARE TO BE IN A NEW REVOLUTION

The new paradigm: from drawbar and manual labour to motorization and digitalization - connectivity











TUSCANY REGION SYSTEMATIC APPROACH

Technological evolution will be profitable with a balanced inclusive and deep rooted social evolution ... from 90% to 5% of agricultural employers. ... motorization was effective with the emergency of services and infrastructures



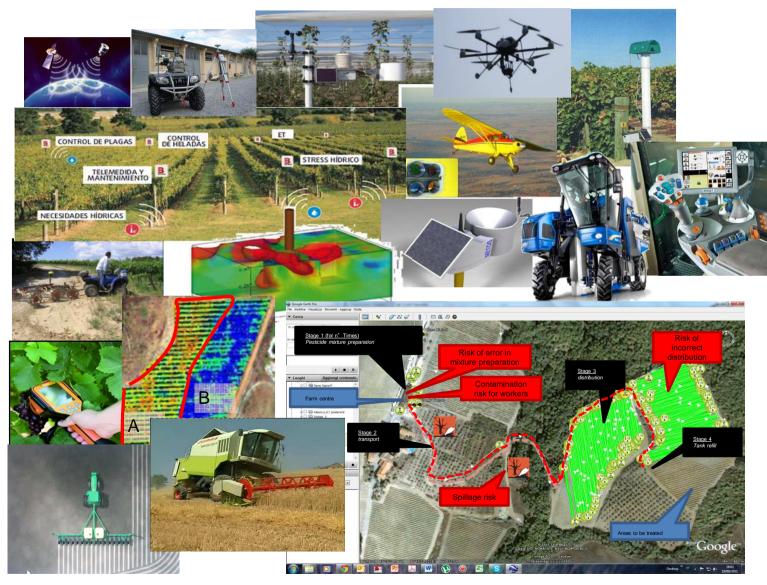








MAKING ORDER IN A CHAOTIC UNIVERSE OF TECHNOLOGICAL PROPOSALS



- √ ISOBUS
- ✓ AUTOMATIC GUIDE
- ✓ PRODUCTION MAPS
- ✓ PRESCRIPTION MAPS
- ✓ AUTOMATION
- ✓ TELEMETRY











CLEARLY DEFINE THE AREAS IN WHICH THE TECHNOLOGIES BECOME "ENABLING" AND PROFITABLE

Precision sustainable
Farming is
Spatial Intelligence and
Precise Management
High Technology Farming
is a way that makes it
possible

EYES

monitoring wide areas (sensors and digital maps)

TOUCH

understanding the answer on the treated elements (proximity sensors)

ARMS

to develop accurate assignments (automation, robot)

MIND

to knowingly choose thing, where and whether to intervene on the single elements (models e Decision Support System)

MEMORY

to keep trace of things done (telemetry, traceability)

EXPERIENCE

multi-annual data handling

IDENTITY

local and regional in the sustainable use of the resources











MAKE CLARITY ON THE TECHNOLOGICAL MATURITY OF INNOVATIONS FOR THE PRODUCTION SYSTEM













REGIONAL FARMING INNOVATION DIFFUSION and FARMERS / SERVICES EDUCATION SYSTEM

High technology Farming for all farms

those high productive and branded but in sinergy with the new trend towards family and small farms

this is the main scope of the platform

















A TERRITORIAL DEVELOPMENT SYSTEM FOR INNOVATION

The evolution of agricultural mechanics has become profitable when:

- ✓ the machines have become appropriate and reliable (historic failures of the Borello tractor and Bonmartini tire tracks);
- ✓ retailer, motorist, mechanic and gum services have become present in the territory (within 100 km);
- ✓ training centers have been established Famous in Tuscany was the Agricultural Mechanization Training Center of Borgo a Mozzano (Lucca) financed by the Government and by the ESSO.

Tuscany first highlighted these needs and identified them as essential

- •The **territorial** approach of the **PRODUCTION ECOSYSTEM**. This had already been defined in the regional ROADMAP for RIS3, defining the INNOVATION support PLATFORMS
- •The **BUSINNES CASE** in agriculture, which is a non-relocatable external rural activity, is the **CASE OF TERRITORIAL USE** and not the single product, service or activity.



970 - PICCOLA ENCICLOPEDIA DI MECCANICA AGRARIA ESSO.po



Fig. 302 Cingole tubolare Bonmartini montato su trattrice agricola





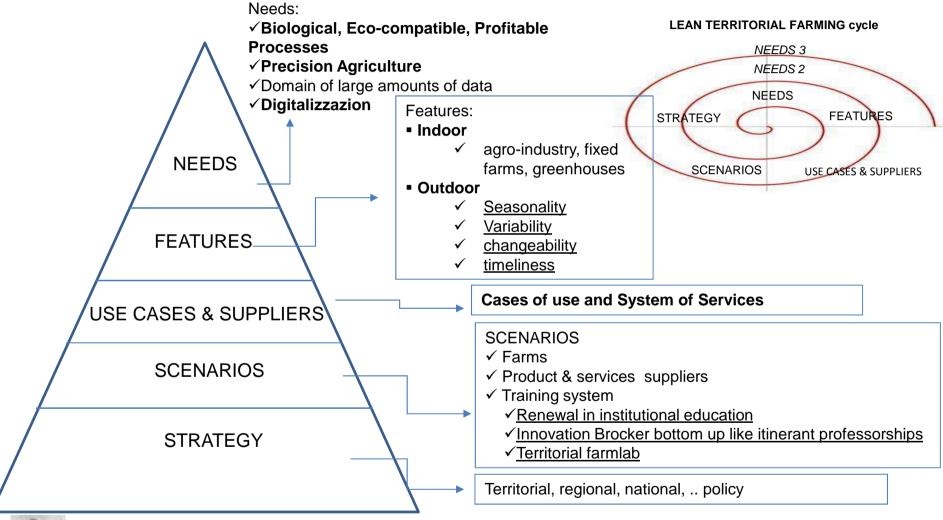








TUSCAN APPROACH IN FORSTERING INNOVATION IN AGRICULTURE





Fausta Fabbri – Tuscany Region – Unit nnovation, training and consultancy in agriculture











ECOSYSTEM MULTI-ACTOR APPROACH IN FORSTERING INNOVATION IN AGRICULTURE

PROVIDERS businness development approach

- Technologies suitable & mature (TRL9)
- •Reciprocal stakeholders deontological respect
- •Farmers acceptance and effective domain
- •Territorial facilities minimul level
- Conformity to territoral ecosystem
- •Linking with territorial educational system

TECHNIQUES Technological Reliability & Suitebility

- •Sort
- Set in order
- Cluster technologies
- Focus providers in identified technology cluster

FARMERS users adsorbity capacity

- Technologies suitable & comprehensive
- Technology scalability
- •Inclusivity
- Systemic approach
- Territoral ecosystem
- •Educational system

EXPERTS - CONSULTANTS innovation brockers

- Have an overall vision
- Must be Indipendent
- •Reliables & Skilled
- Focus priority

SOCIETY Territorial productive Community

- Providers
- Services
- Education
- Sustainability











FINAL REMARKS

- Behavioural insights from projects analyses (benchmarking, SNA, specialisation, data mining) to detect the regional innovation outlook;
- Combining the territorial engangement and evidence-based approaches in order to foster integrated policies and place based growth;
- Territorial proofing as an attempt to combine territorial excellence with territorial relevance: "from rivalry to synergy";

With a special focus on hi-tech farming:

- foundamental to make order in the innovative proposed technologies;
- foundamental to be honest on the technological maturity in terms of TRL;
- to ensure inclusivity in the introduction of technologies and attention to the "adsorbity capacity of the farmers";
- technology is efficient and profitable only if supported by and ecosystem of actors and services;
- The quadruple helix appears to be the best way to foster innovation in a multi-actor and multi-competencies cooperating system.















THANK YOU FOR YOUR LISTENING

DO YOU HAVE ANY QUESTIONS?

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www.regione.toscana.it/smart-specialisation-strategy





